



SELECTION COMMITTEE MINUTES

Private Industry Council
Youth Services Building - Room 116
2342 N. 27th Street - Milwaukee, Wisconsin 53210

Thursday, November 17, 2005
1:30 P.M.

In Attendance: Richard Abelson (Chair), Lyle Balistreri, B.G. Robert Cocroft, Enid Glenn, County Supervisor Willie Johnson Jr., Sheila Knox, Vince Martin (1:46 p.m.), Gerard Randall, Jeannetta Robinson, Paul Soczynski

Staff Present: Mark Kessenich, Amy Pringle, Lesley Salas, Paul Wechter, Sue Wile

Excused: Dan Davis, Lupe Martinez, Carol Sample, Charles Vang, Leonila Vega

Guests: Brad Balfanz (YWCA), Jeannetta Blackmon (EOIT), Morris Brazil (CYD), James Green (YWCA), Mike Irwin (Kaiser Group), Julie Kerksick (New Hope), Norman S. Kong (HAFA), Hector Lerma (UMOS Inc.), Theresa Loeke (DWD), Randy Meyer (Kaiser Group), Jerry Miksch (UMOS Inc.), James Nelson (CYD), Jim Nitz (Kaiser Group), Troy Norman (Goodwill), Rosalind Roberson (YWCA), Pedro Rodriguez (Job Service), Lawrence Roth (CYD), Rebecca Turner (WCS), Gregory Williams (WCS), Paulina Wilson (EOIT), Lea Collins-Worachek (Job Service)

MINUTES (Pending Committee Approval)

Mr. Richard Abelson called the meeting to order at 1:31 p.m.

I. Approval of Minutes

Ms. Enid Glenn inquired regarding her right to vote as a member of the Board but not a member of the Selection Committee. Mr. Abelson informed her that since Selection is a committee of the whole, any Board member can attend and vote. Mr. Abelson reminded the Committee that whoever has a conflict of interest with any of the agencies requesting funding must abstain when a vote is called. As a CYD representative, Jeannetta Robinson will abstain from voting. Sheila Knox, as a Board member of UMOS, will also abstain from voting.

Motion to approve October 20, 2005 Minutes

Paul Soczynski

Second

Gerard Randall

Motion carried unanimously

II. WIA Case Management Proposals

Sue Wile explained that 10 case management proposals were submitted, nine for Adult WIA case management and one for WIA LEP case management. An evaluation team comprised of PIC staff and community members met to review and score each proposal. PIC's fiscal department reviewed the financial material and scored that portion of each proposal. Funded organizations will receive 6-month contracts with the possibility of 12 month extensions dependent upon availability of funds, performance outcomes, and monitoring results.

Adult WIA Case Management

The total funds available: \$800,000 for 18 months; \$266,667 for 6 months. Based on the evaluators consensus scores staff is recommending the funding of the three highest scoring proposals:

- Kaiser 82.5 points
- WCS 82.0 points
- UMOS 80.5 points

The award amount for each proposer is \$88,889 to serve 67 new customers during the six-month period January 1, 2006 through June 30, 2006. In order to provide WIA services equitably across the geographic areas of high unemployment in Milwaukee County, the following locations have been chosen for each proposer:

- Kaiser 6550 N. 76th Street
- WCS 1915 N. Martin Luther King Drive
- UMOS 910 W. Mitchell Street

Limited English Proficiency (LEP) WIA Case Management

The total funds available: \$100,000 for 18 months; \$33,333 for 6 months. The Hmong American Friendship Association (HAFA) is recommended by the staff for an award of \$33,333 to serve 25 LEP customers for the 6-month period January 1, 2006 through June 30, 2006.

Brigadier General Robert Cocroft inquired about the proposal from the Kaiser Group, a for-profit organization. Sue Wile and Jim Nitz, Executive Vice President of Kaiser Group, provided more background information on the Waukesha based company. They have extensive and lengthy experience with the WIA program, the TANF program, and One-Stop Centers in Southeastern Wisconsin as well as other states.

The possibility of a funded agency subcontracting with a minority agency was discussed.

BG Cocroft inquired regarding the number of minority customers served under the adult WIA program. Sue Wile indicated that without having data immediately available, she was sure that the number was well over 50%.

Greg Williams from Wisconsin Community Service (WCS) commented on the history of WCS (35 years of experience) and its high job placement rate (80%). Seventy percent (70%) of the staff, 80% of the WCS Board and at least 76% of their customers are of minority.

Mr. Lawrence Roth, Mr. James Nelson and Board member Morris Brazil of CYD commented on the work of Career Youth Development. CYD was founded by two minority females, has 35 years of experience, a strong commitment to the community, and is a diverse organization. The proposal process ranking showed only a part of CYD's success. No bonus points were awarded to them.

Staff explained that bonus point could only be earned if a for-profit organization provides documentation that they are a minority, disadvantaged or woman owned company and have received certification. Non-profits, like CYD, can't obtain this certification and therefore cannot earn the 5 bonus points.

Ms. Julie Kerksick of New Hope suggested revising the measurement of the job retention performance. Retention should be measured in comparison to number placed, not in comparison to the contractual goal.

Ms. Enid Glenn inquired regarding the contract evaluation. Staff explained that during the 6-month contract period, an on-site monitoring and a desk review would be conducted. PIC staff works closely with the contractors to provide them with as much technical assistance as possible to help them meet their performance goals.

BG Robert Cocroft suggested an amendment to the motion that funded agencies be encouraged (not required) to sub-contract with minority firms. All sub-contractual agreements are subject to PIC review and approval.

Amendment to the motion to encourage funded agencies to seek qualified minority sub-contractors

BG Robert Cocroft

Second

Willie Johnson

Motion carried unanimously. Jeannetta Robinson and Sheila Knox abstained.

Motion to approve the staff recommendations for case management including the amendment.

Lyle Balistreri

Second

Gerard Randall

Motion carried unanimously. Jeannetta Robinson and Sheila Knox abstained

Mark Kessenich informed the committee that staff wanted a consistency between the ongoing work of the Job Center Committee designating One-Stops and the WIA case management locations. The hope is that by June 30, 2006 the Committee's work will be done.

Ms. Sheila Knox recognized the YWCA for their great work in the WIA program over the years.

III. ITA Monetary Caps

Mr. Mark Kessenich presented a memo outlining additional information pertaining to raising the ITA Monetary Cap. The current monetary limit on WIA ITA's of \$5,000 was set at the time of WIA implementation in the year 2000. However, not enough data has been collected at this time to determine if this amount should be raised. Clarification: The WOW receives \$4,000 per year for 1 to 2 year programs while the limit on shorter trainings is \$1,500 per year.

Additional information that staff collected is as follows:

FINANCIAL AID

If individuals have low or no income, they may be eligible for PELL or other federal grants to pay for tuition and other costs associated with training. However, most would not qualify based on their pre-dislocation wages.

VTAE BOARD FEE INCREASES

The State Vocational & Technical Adult Education Board (VTAE) raises the program fees (per credit cost) each year for MATC and all other Vocational and Technical schools statewide. Over the 5 school-year period, fees have increased at approximately 25%.

CASE MANAGEMENT SURVEYS

All WIA case managers (of Adult and Dislocated Worker programs) are currently being surveyed regarding the impact the caps have had on the customers and the potential trainings available.

Mr. Gerard Randall cautioned the Committee that the higher the limit, the fewer people can be served, and that overall, WIA allocation has been reduced.

Mr. Rich Abelson suggested that Mr. Kessenich and Ms. Sheila Knox work together to get sufficient data for next month's meeting regarding the new cap.

IV. Other Business

None.

Motion to Adjourn

Paul Soczynski

Second

Vince Martin

Meeting adjourned at 2:44 pm